

# FINANCE SERVICES LTD.

UNAUDITED FINANCIAL STATEMENTS
2nd QUARTER ENDED JUNE 30 2024



# ISP FINANCE SERVICES LIMITED UNAUDITED FINANCIAL STATEMENTS SIX MONTHS ENDED JUNE 30, 2024

### DIRECTORS' REPORT TO STOCKHOLDERS

The Board of Directors of ISP Finance Services Limited (ISP) is pleased to present the Company's unaudited financial results for the 2nd Quarter (Q2) ended June 30, 2024.

The Company's Interest Income rose from \$119.4million to \$141.4million in Q2, representing an increase of \$22.0million or 18.4 % over the corresponding quarter in 2023.

The Company's Net Operating Income after Interest Expenses and Commissions totaled \$121.3million versus \$96.2million, an increase of \$25.1million or 26.1%. This was driven largely by a 25.4% reduction in Commission Expenses. Q2 Operating expenses amounted to \$95.5million, up slightly from \$92.8 million, an increase of 2.9% or \$2.68million over Q2 2023.

The Company's net profit before tax for Q2 2024 was \$25.5 million, an increase of \$19.9 million or 361% over the same period last year. The was a result of diligent expense management leading to a reduction in staff costs by \$9.3 million (-28.6%) but was tempered by increased Allowance for Credit Losses from \$27.2 million to \$43.5 million, a 37.4% increase.

Earnings per share stood at \$0.202 at the end of the 2nd Quarter of 2024 compared to \$0.046 at the end of the 1st Quarter of 2023 reflecting an increase of 339.3%.

Net loans increased 4.0%, from \$959 million to \$997million, showing slightly slower growth in Q2. The total assets of the Company stood at \$1,182.6 million which represents a 9.1% increase over the comparative period.

The Company would like to thank all our members of staff for their commitment, our customers for their loyalty and our shareholders for their continued show of confidence.

Dennis Smith Chief Executive Officer

**Diyal R. Fernando** Chief Financial Officer



# ISP FINANCE SERVICES LIMITED UNAUDITED STATEMENT OF COMPREHENSIVE INCOME SIX MONTHS ENDED JUNE 30, 2024

	Unaudited Three Months Ended June 30, 2024	Unaudited Three Months Ended June 30, 2023	Unaudited Six Months Ended June 30, '24	Unaudited Six Months Ended June 30, '23	Audited Year Ended December 2023
OPERATING INCOME	\$	\$	\$	\$	\$
Interest income from loans Interest income from banks and other receivables	141,451,983	119,448,807	281,601,077	230,357,235	507,509,698
Total interest income	1,957	53	2,014	_124	11,736,226
Interest expenses	141,453,940	119,448,860	281,603,091	230,357,359	519,245,924
Net interest income	15,368,831	<u>16,908,794</u>	30,737,992	30,680,439	
rot interest income				50,000,439	60,482,407
Commission expenses on loans	126,085,109	102,540,066	250,865,099	199,676,920	458,763,517
ioans	(4,712,541)	(6,297,281)	(9,128,307)	(11.424.412)	(22.02.02.
Othora	121,372,568	96,242,785	241,736,792	(11,434,412)	(23,026,986)
Other operating income Foreign exchange gain /(loss) Gain/Loss- Sale of FA Other income	(336,250)	30,000	(336,250)	30,000	435,736,531
	_	2,100,000	<u> </u>	2,182,271	9,297,252
	(336,250)	2,130,000	(336,250)	2,212,271	8,837,795
-	121,036,318	98,372,785	241,400,542	190,454,779	444,574,326
OPERATING EXPENSES Staff costs Allowance for credit losses	23,203,965	32,467,090	46,165,838	53,589,903	103,656,685
Depreciation expense	43,528,226	27,247,219	84,062,101	55,354,964	128,800,000
Other operating expenses	1,474,733	1,483,266	2,934,122	3,032,340	9,355,950
omer operating expenses _	27,320,498	31,644,326	56,634,906	66,057,515	
Profit before taxation	95,527,422	92,841,901	189,796,967	$\frac{90,037,313}{178,034,722}$	126,909,657
1 roll before taxation	25,508,896	5,530,884	51,603,575	$\frac{12,420,057}{12,420,057}$	368,722,292
Taxation charge	(4,251,058)	(691,361)	(8,599,736)	(1,552,507)	75,852,034 (9,230,824)
Net profit	21,257,838	4,839,523	43,003,839		
Other comprehensive income that may be reclassified to profit and loss Revaluation of property, plant and equipment Total comprehensive income		-	+3,003,639	10,867,550	66,621,210
for the year	21,257,838	4,839,523	43,003,839	10,867,550	66,621,210
Earnings per share (\$)	0.202	0.046	0.410	0.104	0.63



## ISP FINANCE SERVICES LIMITED

### UNAUDITED STATEMENT OF FINANCIAL POSITION SIX MONTHS ENDED JUNE 30, 2024

ASSETS	Unaudited Six Months Ended June 30, 2024 \$	Unaudited Six Months Ended June 30, 2023	Audited Twelve Months December 31, 2023
Cash and cash equivalents  Marketable Securities / Investments  Loans net of provisions for credit losses	92,005,939 25,000,000 997,600,965	37,613,522 25,000,000 959,440,798	42,835,759 25,000,000 1,024,989,649
Other receivables Deposit Right-of-use asset Deferred tax assets Property, plant and equipment TOTAL ASSETS	42,607,425 1,047,949 4,908,453 836,191 18,677,613 1,182,684,535	42,589,118 1,047,949 161,178 18,451,773 1,084,304,338	6,555,263 1,047,949 4,908,453 836,191 16,822,953 1,122,996,217
LIABILITIES AND EQUITY			

#### LIABILITIES:

Accounts payable and other liabilities Secured corporate bond and promissory note Notes payable Lease Liability Taxation Payable

#### **EQUITY**

Share capital Revaluation surplus Accumulated surplus

	24,419,595
	462,261,956
	52,535,511
	7,017,107
,	8,599,736
	554.833.905

52,535,511	
7,017,107	
8,599,736	
554,833,905	

34,659,708
456,076,992
51,785,511
<u>-</u>
10,141,038
552,663,249

19,427,334
459,169,474
52,535,511
7,017,107
538,149,426

195	5,90	3,128
3	,84	1,596
428	,10	5,906
627	,85	0,630

195,903,128
3,841,596
331,896,365
531,641,089

195,903,128
3,841,596
385,102,067
584 846 791

### TOTAL EQUITY AND LIABILITIES

1,182,684,535

1,084,304,338

1,122,996,217

Dennis Smith

Chief Executive Officer

Diyal R. Fernando

Chief Financial Officer



# ISP FINANCE SERVICES LIMITED UNAUDITED STATEMENT OF CHANGES IN EQUITY SIX MONTHS ENDED JUNE 30, 2024

Balance as at December 31, 2023 Other comprehensive income Net profit for the period Total comprehensive income  Balance as at June 30, 2024	Share Capital \$ 195,903,128	Revaluation Surplus \$ 3,841,596	Accumulated Surplus \$ 385,102,067 43,003,839 428,105,906	Total \$ 584,846,791 43,003,839 43,003,839 627,850,630
Balance as at December 31, 2022  Other comprehensive income  Net profit for the period  Total comprehensive income	195,903,128	3,841,596	321,028,815 10,867,550 10,867,550	520,773,539 10,867,550 10,867,550
Balance as at June 30, 2023	195,903,128	6,841,596	331,896,365	531,641,089



# ISP FINANCE SERVICES LIMITED UNAUDITED STATEMENT OF CASH FLOWS SIX MONTHS ENDED JUNE 30, 2024

CASH FLOWS FROM OPERATING ACTIVITIES	Unaudited Six Months Ended June 30, 2024 \$	Unaudited Six Months Ended June 30, 2023 \$	Audited Twelve Months Ended December 31, 2023
Profit before interest and taxation	72 741 921		
Adjustments for items not affecting cash resources:  Depreciation on property, plant and	73,741,831	41,547,989	75,852,034
equipment	2,934,122	3,032,340	5 901 170
Depreciation on right-of-use asset	-		5,891,160 3,464,790
Lease Interest expense			645,905
Unrealized foreign exchange gain Bond amortization	336,250	(30,000)	459,457
Deferred taxation	3,092,482	3,092,482	6,184,964
Deferred taxation	8,599,736	10,141,037	-
(Increase) /decrease in operating assets:	88,704,421	57,783,848	92,498,310
Loans and other receivables	(17 700 700)		, ,
Deposit	(17,763,765)	(214,397,196)	(262, 367, 425)
Due from related party			
Due from director		-	_
Increase /(decrease) in operating liabilities:	-		•
Accounts payables and other payables	(2,887,715)	201.750	
Cash provided by/(used in) operating activities	68,052,941	<u>391,750</u> (156,221,598)	(3,316,395)
Interest paid	(29,247,688)	(27,564,549)	(173,185,510)
Taxation paid	(9,230,875)	(8,588,531)	(9.519.000)
Net cash used in operating activities	29,574,378	$\frac{(0,300,351)}{(192,374,678)}$	(8,518,000)
CASH FLOWS FROM INVESTING ACTIVITIES		(192,371,070)	(181,703,510)
Acquisition of property, plant and equipment	(4,788,782)	(899,987)	(2,129,988)
Proceeds from the sale of investments	24,384,584	224,959,473	200,000,000
Proceeds from the sale of property, plant and equipment			200,000,000
Net cash used in investing activities	-	-	_
CASH FLOWS FROM FINANCING ACTIVITIES	19,595,802	224,059,486	197,870,012
Repayment of Bond			
Lease Liabilities payments			_
Proceeds from secured bonds	-		(4,550,000)
Proceeds from notes payable		•	
Net cash used in financing activities			750,000
NET INCREASE IN CASH AND CASH			(3,800,000)
EQUIVALENTS - CASH AND CASH EQUIVALENTS -Beginning of	49,170,180	31,684,808	12,366,502
the year	42,835,759	30,928,714	20.000
Exchange and gains on foreign cash balance	,,,,	50,720,714	30,928,714
CASH AND CASH EQUIVALENTS - End of the			(459,457)
quarter	92,005,939	62,613,522	42,835,759
REPRESENTED BY:			, , ,
Cash and cash equivalents	00.00=		
	92,005,939	62,613,522	42,835,759



#### ISP FINANCE SERVICES LIMITED NOTES TO THE UNAUDITED FINANCIAL STATEMENTS SIX MONTHS ENDED JUNE 30, 2024

#### 1. IDENTIFICATION

ISP Finance Services Limited (the "Company") is incorporated in Jamaica under the Jamaican Companies Act (the Act).

On March 30, 2016, ISP Finance Services Limited became a public listed entity on the Jamaica Stock Exchange Junior Market. Consequently, the Company is entitled to full remission of income taxes for the first five (5) years and fifty percent (50%) remission for the following 5 years providing it complies with the requirements of the Jamaica Stock Exchange Junior Market.

The Company is domiciled in Jamaica, with its registered office at 17 Phoenix Avenue, Kingston 10. The principal activity of the Company is the granting of commercial loans and personal short term loans.

#### 2. BASIS OF PREPARATION

The interim financial statements have been prepared in accordance with IAS 34, 'Interim financial reporting' and should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2023 which have been prepared in accordance with International Financial Reporting Standards (IFRS) and the requirements of the Act. There have been no changes in accounting policies since the most recent audited accounts as at December 31, 2023.

The financial Statements have been prepared under the historical cost basis and are expressed in Jamaican dollars, unless otherwise indicated.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### a) Property, plant and equipment

All property, plant and equipment held for use in the production or supply of goods or services, or for administrative purposes, except for motor cars which are carried at fair value, are recorded at historical or deemed cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Valuations are performed frequently enough to ensure that the fair value of revalued motor cars does not significantly differ from its carrying amount. The increase of the carrying amount of a motor car as a result of revaluation is credited directly to equity (under the heading "revaluation surplus"). A revaluation decrease should be charged directly against any related revaluation surplus, with any excess being recognized as an expense in the statement of comprehensive income.